



2018 Woosterfest Recap
See our event champs!

PAGE 8 & 9

October 2018 Newsletter

Join us at the



Register before it's too late, Wayne Economic Forum is Oct. 18th!

Join us for the 2018 Wayne Economic Forum featuring top executives from the region who will share their perspectives and ideas about business in the world today, aiming to stimulate conversation regarding best business practices and to encourage thought-provoking ideas. Please join us for this year's Wayne Economic Forum on Thursday, October 18, 2018 at Shisler Center.

2018 Wayne Economic Forum speakers:



Richard Smucker

Exec. Chairman of the Board,
The J. M. Smucker Company



Richard Smucker has served in various leadership roles with The J.M. Smucker Company, including President from 1987 to 2011. Richard has been pivotal in the company's impressive growth during his tenure, and remains active in strategic acquisitions, operation investments and overall direction of the company today.



Jeff Gorman

Chief Executive Officer,
Gorman Rupp



Jeff Gorman has been the Chief Executive Office and President of Gorman-Rupp Company since 1998. Under his leadership Gorman-Rupp has experienced a modernization that has led way to the company expanding it's operations and outperforming the competition, all while building the company into the World's largest pump manufacturer.



Michael Ripich

Chief Executive Officer,
AT&F



Michael Ripich, is the President and CEO of AT&F, a world premier metal fabrication company with facilities both domestically and internationally. Headquartered in Cleveland, OH, AT&F has not rested on it's 79 year history, with Michael Ripich leading significant investments in the latest manufacturing technologies and expanding the company's focus into new markets.



Wendy Lea

Chief Executive Officer,
Cintrifuse



Wendy Lea is the CEO of Cintrifuse, a nationally recognized entrepreneur startup accelerator in greater Cincinnati, OH. Wendy has not only increased Cintrifuse's membership by 200 percentage during her tenure, but she has also led the growth of other accelerators such as TechStars in Boulder, Colorado and Get Satisfaction out of San Francisco, California

Sponsored by



Register for this event online at goo.gl/KzRvm6

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James Smail
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Western Reserve Group

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377 West Liberty Street
Wooster, Ohio 44691
330-262-5735 • woosterchamber.com



New Members



Jimmy John's

Jimmy John's is a gourmet sandwich chain with two locations in Wooster. Jimmy John's prides itself on being "freaky fast", delivering your food in no time at all! Aside from their two locations in Wooster, Jimmy John's boasts over 2,700 independently owned and operated franchise locations across the United States. Jimmy John's also utilizes local companies to build and maintain their stores.



Pet Valu

Pet Valu carries holistic and premium brands of pet foods and treats, as well as a wide selection of essential and innovative pet supplies. Our Pet Experts are trained in pet care and nutrition through the University of California Davis Extension School and use their knowledge and experience to help you find the right nutrition and other solutions for your pets. We also have self-serve \$10 pet washing stations - The best part is that we clean up the mess!



Fused Outdoor Advertising

Fused Outdoor Advertising is proud to call Wooster home. Our goal is to help local businesses grow by providing billboard advertising opportunities for every budget. Our advertising faces range in size from 6'x12' vinyls to Wayne County's first ever 10'x36' digital billboard!

Become a Member Today!

We offer many valuable and exclusive benefits to our members as well as opportunities to participate in unique training programs and gain exposure for your business at numerous networking events.

Economic Indicators

	July 2018	June 2018	July 2017
Unemployment, U.S.	4.1%	4.2%	4.6%
Unemployment, Ohio	4.9%	5.3%	5.3%
Unemployment, Wayne County	3.8%	4.3%	4.1%
Labor Force, Wayne County	61,500	62,100	61,100
Labor Force, Employed Wayne County	59,100	59,500	58,600
Labor Force, Unemployed Wayne County	2,400	2,600	2,500
Wayne County Sales Tax by Month	\$1,008,229.46	\$1,108,027.41	\$1,164,426.96



Upcoming Events

- **Manufacturing Day**
Friday, October 5th, 2018
- **Wayne Economic Forum**
Thursday, October 18th, 2018
- **Shop Small on Small Business Saturday**
Saturday, November 24th

Ohio

Small Business Development Centers

The Ohio Small Business Development Center at Kent State University at Stark conducts a workshop each month at the Chamber office for individuals interested in starting a small business or those in the early stages of business formation. This information-packed program provides an overview of all issues related to starting a business.

When & Where

Wednesday, Oct. 31st
from 2-4pm

@ The Wooster Area Chamber of Commerce

377 West Liberty Street, Wooster

Register online cantonsbdc.org
A small materials fee applies.

Chamber Events

Broehl Law Office to Host Business After Hours – Tuesday, Oct. 30th



Join us at the beautiful and historic Annat Mansion on October 30th!

The Broehl Law Office welcomes you to join us in the historic Annat Mansion for Business After Hours on Tuesday, October 30th from 4:30 PM- 6:30 PM! Come be amongst friends and network with business professionals within our community. Savor sweet treats featuring a dessert bar provided by Miss Amy's Bakery and the Cookie Snob, as well as a delicious ice cream sundae from Dairy Queen of Wooster. Drinks and spirits are being supplied by Bowman Beverage. Enjoy a tour of the renovated building, marvel at unique antiques, enter to win door prizes and celebrate camaraderie! We look forward to seeing you!



Register for this event online at goo.gl/XzJUup7

Join us For Some Haunting Spirits and Wicked Brews on Oct. 23!



Wooster Young Professionals gather at Long, Cook and Samsa for the 2017 costume party.

Join us for a frightfully good time at the annual YP Costume Party at Long, Cook & Samsa on Tuesday, October 23rd from 5:30-8 PM! Prizes will be awarded for best costume so come dressed to impress. You won't want to miss this one!

Upcoming Event

Join us **Tuesday, October 23rd, 2018** from 5:30 – 8pm
at Long, Cook & Samsa
Register online at goo.gl/EoUzhp



505 North Market St., Wooster

Sponsored by **CSB** The Commercial & Savings Bank



Wooster YP's Learn What it Takes to Impress an Employer

The Wooster Young Professionals gathered at the Wooster Chamber on Tuesday, September 18th for a professional development luncheon with Kim Sayers. Kim shared personal experiences with the group and helped attendees learn about their own barriers and how to best deliver varying types of messages in the workplace.



Thank you to Kim for speaking with the Wooster Young Professionals!



Kim Sayers, Director of Business Training & Educational Services at The OSU Wooster Campus speaking with the Wooster Young Professionals.

Leadership Wooster

The 2018-2019 Leadership Wooster Class Kicked Off with Orientation

Leadership Wooster kicked off the 2018-2019 year with 34 students. Orientation was held on Wednesday, August 8, 2018 at Quailcrest Farm. Students spent the day getting to know fellow peers, participating in outdoor team building exercises and learning the roles and myths of leadership.

The mission of Leadership Wooster is to enhance leadership skills among business professionals in Wayne County.



Leadership Wooster students work together to complete a meticulous team building exercise.



Community Development Day

Leadership Wooster was held on Wednesday, September 5, 2018. This day was focused on Community Development in Wooster. Leadership students started the day learning some of the latest statistics about the housing market in Wooster. They learned about the history of the development of the North End and Downtown along with being briefed on some current development projects in the area. The class also took a bus tour of the city and learned about different factors which impact development. In the afternoon, the class enjoyed a tour of the St. Paul Hotel and a leadership discussion focused on empowering leadership.



Jerry Baker shares past, present, and future community development projects with the Leadership Wooster class.



On Community Development Day, Leadership Wooster students were given the opportunity to tour the St. Paul Hotel in Downtown Wooster.



Bill Erdos of The Coyote Group LLC gives a brief overview of the St. Paul Hotel to Leadership Wooster students.

Leadership Wooster Class of 2019

 Kristina Asmann Cleveland Road Animal Hospital & The Pet Hotel	 Edward Blackburn RBB	 Leslee Booth Certified Angus Beef, LLC	 Seth Buckwalter Whitaker-Myers Group	 Lori Colon YMCA of Wooster	 Bowe Firebaugh Holmes-Wayne Electric Co-op	 Rich Fishburn E&H Hardware Group, LLC
 Brandon Fisher Nagy's Collision Centers	 Katie Foster Wooster Area Chamber of Commerce	 Ammey Frank Seaman Corporation	 Brittany Frontz Hummel Group/Taylor Agency	 Alexis Gunn City of Wooster	 Kim Hall Critchfield, Critchfield & Johnston, Ltd.	 Logan Hershey Meaden & Moore, Ltd.
 Amanda Hillard Sprenger Health Care Systems	 Damon Hitchcock Pallotta Ford Lincoln	 Heather Huebner Christian Children's Home of Ohio	 Brenda Kelley Wooster Community Hospital	 Sherry Leggett Certified Angus Beef, LLC	 Jerry Miller ServiceMaster Cleaning Services	 Lauren Mingay Howard Hanna
 Victor Norwich Schaeffler	 Jaclyn Petty The College of Wooster	 Dustin Raber Rea & Associates	 Rachael Ramsier Ohio State ATI	 Susan Roberts Wayne County Public Library		
 John Scott The Wooster Brush Company	 Jason Veil OSU Secrest Arboretum	 Bryan Weaver First-Knox National Bank	 Nicole Williams-Hackworth McClintock Electric			

Today's Vision
Tomorrow's
Leaders.

If you do not know
where you are going,
every road will get
you nowhere.
- Henry Kissinger

Not pictured: Lewis Barber - Wooster Motorways, Libby Carmony - Wayne Insurance Group and William Galonski - Western Reserve Group.
Photos by Rachael Fishburn Photography.

Opening Doors & Minds on **Wayne County Manufacturing**

MANUFACTURING DAY

FRIDAY • OCT. 5TH

Participating Businesses



Sponsored by



16 Local Manufacturers to host more than 600 Students

The United States economy is at a crossroads. The economy is still in a recovery process from the 2008 recession. American businesses continue to ramp up production to meet a growing, global demand in many different industries across the spectrum. But businesses need more qualified and drug-free workers to meet global demands.

Right here in Wayne County, countless businesses - particularly in the manufacturing sector - are at the forefront of this challenge to keep up with demand from their customers and are in need of a quality workforce in our own backyard.

This is where events across the nation, such as Wayne County's Manufacturing Day, help to connect potential workers with quality employers. And this year's event serves to be the largest day in its fifth year and the largest in the state of Ohio.

"We feel extremely fortunate to have every school district and 16 of our industry partners collaborating and making this day possible," said Justin Starlin, president of the Wooster Area Chamber of Commerce.

"Attracting and retaining quality, young talent in our community is vital to the overall strength and long-term prosperity of our local economy. We feel events such as Manufacturing Day serves as one of the most important steps in achieving this by making the younger generation aware of the career opportunities locally and that the greener pastures indeed exist here, and not elsewhere," Starlin said.

More than 600 high school-aged students will get a first-hand look at top employers such as LuK, Artiflex, Akron Brass and countless others.

Wayne County's Manufacturing Day - presented in a collaborative effort with the Wooster and Orrville Chambers and the Wayne Economic Development Council is

particularly unique as students from every school district in the area are involved in helping solve the problem of connecting workers with employers in need of skilled labor.

"Manufacturing is critical to our country, and its certainly critical to our state and even more yet to Wayne County,"

said Wayne Girbach, with the Wayne Economic Development Council. as the county enjoys one of the greatest clusters of manufacturing jobs in the state of Ohio. "Whatever is true to the importance of manufacturing is more true in good old Wayne County.

This event is one of many we are doing to connect great career paths and to educate kids and their families on the wonderful career opportunities that manufacturing presents," Girbach added.

The 2018 Manufacturing Day will be the largest event of its kind in the state of Ohio as it features 16 industry partners who have opened their doors to students from 14 school districts.

Students will have the opportunity to see the needs of potential employers in their hometowns, and to learn about the types of jobs available as well as the salaries and benefits offered at these respected businesses.

"We're excited that we make things in Wayne County and we want to keep that going. But we need the next generation of workers to continue that," said Lori Reinbolt, president of the Orrville Chamber. "It's so important to provide an opportunity for students to see what great things are made in Wayne County and to see that there are great career opportunities close to home."



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		Albatross Management, LLC.	Murr Printing	The Village Network
		BayLobsters Café & Fish Market	National Carpet Outlet	Wayne Mutual Insurance Company
			Orthodontic Specialists of Wooster	Wooster Orthopaedics & Sports Medicine

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Safety Council Recap: Lock Out/Tag Out

The Wooster Area Safety Council met on Wednesday, September 26th to hear from Eric White of the Ohio Bureau of Workers' Compensation. A Construction Safety Consultant, Eric covered the topic of Lock Out/ Tag Out Procedures. Mr. White started by asking the audience what it means to lock out a machine. He then explained that to lock out a machine means that you cut off all energy sources to a machine, be it mechanical or electrical. He explained that the majority of BWC injury claims are a result of the company not following proper lock out/tag out processes and procedures. Mr. White also stated that when it comes to lock out/tag out injury claims today, OSHA & the BWC will not be as lenient as they have in the past. Injuries due to not following these procedures can cost a business anywhere from a few thousand dollars to hundreds of thousands of dollars.



The Wooster Area Safety Council would like to thank Eric for taking time out of his day to speak. We would also like to thank Old Carolina BBQ for catering lunch. We look forward to seeing everyone next month!

Learn about Job Safety Analysis (JSA)

The Wooster Area Safety Council will meet on Wednesday, October 24th from 11:30 am to 1:00 pm. The group will learn about Job Safety Analysis (JSA). A Job Safety Analysis is defined as a procedure which helps integrate accepted safety and health principles and practices into a particular task or job operation. Each step of the Job Safety Analysis is meant to identify potential hazards and to recommend the safest way to complete a job.



The presentation will cover what a Job Safety Analysis is, what it entails, and a brief look at how to write and update one. The meeting will take place at First Presbyterian Church in Wooster. A speaker will be announced at a later date.

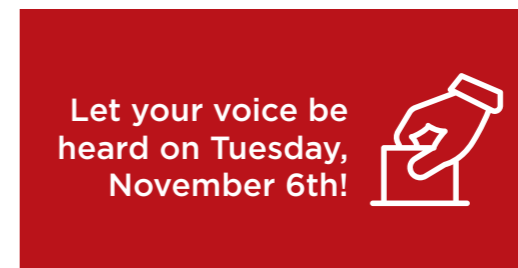
Candidates Night

Save-the-Date for 2018 Candidates Night on Oct. 9th

Candidates of the 2018 General Election (Tuesday, November 6) will be available to answer questions and to share with attendees their purpose for seeking office.

WHEN: Tuesday, October 9th @ 6:30pm

**WHERE: Fisher Auditorium at OARDC/OSU Campus
1680 Madison Ave, Wooster**



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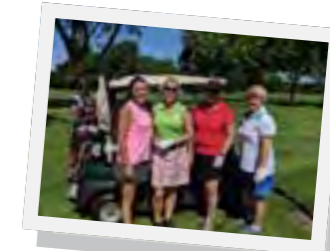
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SMALL BUSINESS SATURDAY
NOVEMBER 24

1 Advertise in The Daily Record

Shop Small Savings book will be inserted into **The Daily Record** on **Tuesday, November 20th**.
Pricing includes 10,000 digital impressions on the-daily-record.com. **Deadline is Thursday, November 1st.**



**YES,
I WOULD LIKE
TO PARTICIPATE!**

PRICE	AD SIZE	DESCRIPTION
Ad A - \$275	Full Page (7.5 x 9.44)	Full color is FREE in all sizes, placed in Shop Small Savings book on Tuesday, November 20th.
Ad B - \$225	½ Page (3.6875 x 9.44) or (7.5 x 4.72)	
Ad C - \$175	¼ Page (3.6875 x 4.72) or (7.5 x 2.25)	

We need sponsors for our new online Shop Small contest. The contest will be in the form of a quiz asking our website viewers to answer questions on why they like to Shop Small. More details to come.

Contact **Kelly Gearhart** at **330-264-1125** or **kgearhart@the-daily-record.com**

2 Advertise in Wayne County Bargain Hunter & Wooster Weekly

All ads will run in the **Saturday, November 17th** paper. Full color is FREE in all ad sizes. **Deadline is Monday, November 7th.**

**YES,
I WOULD LIKE
TO PARTICIPATE!**

PRICE	AD SIZE	DESCRIPTION
Ad A - \$520.41	Full Page	Full color is FREE in all sizes, placed in the Wayne County Bargain Hunter and Wooster Weekly on Saturday, November 17th.
Ad B - \$280.20	1/2 Page	
Ad C - \$150.26	1/4 Page	
Ad D - \$80.29	1/8 Page	Ads can be submitted as camera ready or you can submit your ideas and AloNovus will be happy to create the ads and present a proof for approval. All of their papers are posted online along with all ads.
#2043 - \$80.29	3.56 x 4.3	
#2029 - \$54.03	3.56 x 2.82	



Contact **Rose Jones** at **330-231-2113** or **rjones@alonovus.com**

3 Personalized Radio Spot

30 second Shop Small Radio Spot including **12 seconds of personalized content** to promote your business.
Spot will run 15 times between November 18th - November 23rd and pricing is \$180. **Deadline is Monday, November 12th.**

YES, I WOULD LIKE TO PARTICIPATE!

Contact **Becky Moore** at **330-264-5122**



Sponsored by



Akron Brass 100 Year Anniversary Open House

Saturday, October 6, 2018 | 10am - 2pm

1615 Old Mansfield Road | Wooster, OH 44691

What began in 1918 as a small couplings fabricator has grown to become the world's largest and most respected manufacturer of firefighting and emergency response equipment.

Join us for our centennial celebration
Open to the public

Factory Tours, Hotdog Lunch, Vintage Fire Equipment & Museum Display,
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Competition beginning at Noon

For more information contact **Kim Morrow** at **kmorrow@idexcorp.com**



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Western Reserve Group



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What's Happening October 2018

October 2nd
Power of Her

The mission of this event is to empower and inspire women, as well as create an experience to connect the women of Wayne County and surrounding counties with small businesses by offering a professional development, women-focused, educational, networking opportunity. Fisher Auditorium 8:15am - 3pm
www.thepowerofher.us

October 5th - 6th
Orrville Community
Yard Sale Days

Plan to spend the day in Orrville. Bargains to be found all around Orrville. City of Orrville 9am - 4pm 330-682-8881
www.orrvillechamber.com

October 6th
Village of Shreve Garage Sales
Annual fall village-wide sales. Village of Shreve
www.shreveohio.com

October 6th
Walk to End Alzheimer's
Join the fight for Alzheimer's first survivor. Start a team. Wooster High School 8:30am 800-272-3900
www.alz.org/walk

October 6th
Howl-O-Ween Dog Walk
Dress up your pooch for our costume contest and join us for a dog walk benefiting the Dog Shelter's Medical Fund. Snacks and refreshments provided. Oak Hill Park 10am - 2pm 330-345-1018
www.waynedogshelter.org

October 6th
Autumn Discovery Day Tree
& Shrub Sale
Enjoy the beauty of autumn while shopping for trees and shrubs. Benefit for arboretum programs. Secret Arboretum - OARDC 9am - Noon 740-485-0129
www.secret.osu.edu

October 6th - 7th
Fall Festival
Visit Ramseyer Farm's two giant corn mazes, corn slides, farm animals, scenic hayrides, pedal cart track, Hide & Slide Hill, and thousands of pumpkins! Ramseyer Farms Sat 11am - 7pm, Sun 1-6pm 330-264-0264
www.ramseyerfarms.com

October 6th - 7th
Fall Festival Weekends
Come celebrate fall with us! Apple and pumpkin picking, homemade caramel apples, bakery items, live music, and food trucks. Rittman Orchards and Farm Market Sat 9am & Sun 11am 330-925-4152
www.rittmanorchards.com

October 11th
Beer & Wine Tasting
Downtown Wooster 5:30 - 8:30pm 330-262-6222
www.mainstreetwooster.org

October 11th - 12th
Women's Guild Rummage Sale
Friday - \$5 bag day. Trinity United Church of Christ Th 8am - 5pm, Fri 8am - 1:30pm 330-264-9250

October 12th - 13th
Enchanted Forest
Meet the creatures of the forest along pumpkin-lit trails. You will meet friendly costumed creatures who sing songs, tell jokes and share stores of life in the woodlands. Families are encouraged to wear non-scary costumes at this fun, educational non-scary event. The Wilderness Center 6:30pm, 7pm, 7:30pm, 8pm & 10/13 6pm also 330-359-5235
www.wildernesscenter.org

October 13th
Troutman Vineyards Winery
Harvest Festival
Come join us for our annual Harvest Festival! With grape stomping, cellar tours, live music all day, and lots of wine. Troutman Vineyards 11am - 8pm 330-263-4345
www.troutmanvineyards.com

October 13th - 14th
Wayne County Farm Tour
Spend the day in beautiful rural Wayne County on a self-drive tour of area farms and agricultural businesses while enjoying the fall colors. Northwestern Wayne County Sat 11am - 6pm, Sun 1-6pm 330-263-7456
www.ofbf.org/counties/wayne/

October 19th - December 14th
Exhibit: The Photography
of Stephen Shapiro
Join us as local photographer Stephen Shapiro presents his work that covers an assortment of nature based photography from around the world. Wayne Center for the Arts Daily, 330-264-2787
www.waynartscenter.org

October 19th - 20th
Ghost Walk Through History
Come enjoy an evening of family fun as we take a ghost walk through history! Wayne County Historical Society Fri. 6:30pm Sat. 5-9pm 330-264-8856
www.facebook.com/Wayne-County-Historical-Society-Wooster-OH-259653176658/

October 20th
Smithville Community Historical
Society Open House & Apple Butter
Making
This annual event brings out the sweet smells of yesteryear. Apple Butter will be made at the Pioneer Village over an open fire until 3:30pm. Craftsmen will be in the buildings. Only Mishler Mill and Reception Center are handicapped accessible. Smithville Historical Society & Mishler Mill 1:30 - 4pm 330-669-9308
www.sohchs.org

October 20th
Woopex 2018
Wooster Stamp Show
The Wooster Stamp Club welcomes visitors to our annual stamp show and exhibition. Ida Sue School 9 AM-5 PM 330-262-5378
www.hilltopstamps.com

October 20th
Kidron Red Beet Festival
Celebrate the beet at this unique festival with music, ice cream and food. Sonnenberg Village, 13515 Hackett Rd. Kidron 10am - 3:30pm 330-857-9111
www.kidronhistoricalsociety.org

October 20th
Triway Music Boosters
Fall Craft Show
Get a jump on your holiday shopping at our annual craft show benefiting the Triway Music Program. Lunch available. Triway High School 10am - 4pm www.triwaymusic.com

October 22nd
Wooster Chamber Music
Series-Brentano String Quartet
Musical performance of Brentano String Quartet presented by the Wooster Chamber Music Series. Gault Recital Hall, College of Wooster 3pm 330-263-2115
www.woosterchambermusic.com

October 26th
Sounds of Downtown
Spend a relaxing evening in Downtown Wooster listening to street musicians. Downtown Wooster 6-8pm 330-262-6222
www.mainstreetwooster.org

October 29th
Meals with a Mission
A benefit for the Wooster Rotary scholarship and literacy projects. Walk-ins are welcome and carry-out is available. See website for details. TJ's Restaurant 4 - 8pm 330-262-7111
www.woosterrotary.org

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Happy Fall



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