



# February Newsletter

WoosterChamber.com

*In this Issue...*

Area Award Recipients  
recognized at 119th  
Annual Dinner

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## 29th Annual Wayne County Home & Garden Show set for April 27th & 28th at the Fairgrounds!

It's that time of year again! The Wooster Area Chamber of Commerce is looking forward to seeing you at the 29th Annual Wayne County Home and Garden Show on April 27th and 28th, 2019, at the Wayne County Fairgrounds. This home and garden show is known for providing the perfect place for over 200 exhibitors to feature their products and services to the general public at the lowest exhibit price in the region and is known as the largest attended show in the area. Annually, the Chamber looks forward to this event and hopes that you will join us by registering to participate this year!

The Home and Garden show will bring in approximately 20,000 visitors, allowing your business to reap excellent exposure. In addition to exhibits, the show will feature new car displays, a plant sale, demonstrations, floral displays, a floral competition, a children's garden with free activities, and traditional fair food concessions from a variety of our local vendors.

By participating in the show, your business will receive exhibit space, backdrops and side curtains, electric and water, plus advertising to over 40,000 households through our various promotions throughout surrounding counties including radio, local cable TV, billboards, flyers, posters, and newspaper advertisements. If you're interested in participating, visit our website [woosterchamber.com/events/whg](http://woosterchamber.com/events/whg) to register, but act fast! All early bird registrations need to be secured by Friday, February 22nd, before application fees increase. We look forward to having you join us for this fun-filled weekend!

### Wayne County Home & Garden Show

Saturday & Sunday • April 27th & 28th, 2019



Stop by the 2019 Home & Garden Show Plant Sale which offers a variety of succulents, vegetable plants, perennials, trees, bushes and flowers.

Sponsored by  **The Apple Creek**  
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In partnership with



**The Daily Record**

# New Members



**BOOM Marketing Company**  
BOOM Marketing Company can make your business BOOM in 2019 by building your online presence with a new or redesigned website, social community or creative content strategy allowing small businesses to operate with a large business presence. BOOM Marketing Company also offers virtual assistant services such as slideshow presentations, business reports, event planning, and more.



**Joyful Cafe**  
Joyful Cafe is a new coffee shop filled with kindness and joy! Joyful Cafe offers a place of employment for adults with disabilities or special needs. Their mission is to not only give adults with special needs a place to work, but to also include them in the community. They offer coffee, specialty drinks, smoothies, wraps, salads, and more! Joyful Cafe is located inside HealthPoint on Friendsville Road.



**Wayne County Women's Network**  
The Wayne County Women's Network is an organization that supports the professional development of women in Wayne County through networking, recognizing and celebrating achievements. The organization sponsors events such as the Athena Award, We Believe in You, and the Women's Network Power Luncheon.



**Ohio Small Business Development Centers**

The Ohio Small Business Development Center at Kent State University at Stark conducts a workshop each month at the Chamber office for individuals interested in starting a small business or those in the early stages of business formation.

This information-packed program provides an overview of all issues related to starting a business.

### When & Where

**Wednesday, April 3rd  
from 5:30 – 7:30 PM**

**@ The Wooster Area Chamber of Commerce**

377 West Liberty Street, Wooster

*A small materials fee applies.*

Register online [cantonsbdc.org](http://cantonsbdc.org)

# Business After Hours



**NOW HELD FROM 4:30 – 6:30 PM**

## Upcoming Business After Hours at People to People Ministries

The Chamber will hold Business After Hours on Thursday, February 7th, from 4:30 PM - 6:30 PM at People to People Ministries. Offering an opportunity for Chamber members and guests to explore firsthand what People to People does for the community!



Refreshments will be provided by Village Catering and generously sponsored by The Commercial & Savings Bank and Rea & Associates!



Register online at [goo.gl/fPWtKR](http://goo.gl/fPWtKR)

Economic Indicators							
	Nov 2018	Oct 2018	Nov 2017		Nov 2018	Oct 2018	Nov 2017
Unemployment, U.S.	3.5%	3.5%	3.9%	Labor Force, Employed Wayne County	59,700	59,000	59,700
Unemployment, Ohio	4.1%	4.3%	4.4%	Labor Force, Employed Wayne County	2,000	2,200	2,300
Unemployment, Wayne County	3.2%	3.5%	3.7%	Wayne County Sales Tax by Month	\$960,381.59	\$933,475.99	\$916,528.34
Labor Force, Wayne County	61,700	61,200	62,000				

## 2019 Board of Directors

### Executive Board

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**Thomas White**

## Chamber Staff

**Justin Starlin**  
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[jstarlin@woosterchamber.com](mailto:jstarlin@woosterchamber.com)

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**Katie Foster**  
Communications & Events Coordinator  
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[kfoster@woosterchamber.com](mailto:kfoster@woosterchamber.com)

377 West Liberty Street • Wooster, Ohio 44691

The Wooster Area Chamber of Commerce is on Facebook, YouTube and @woosterchamber on Instagram.

Visit us online at [WoosterChamber.com](http://WoosterChamber.com)

## CHAMBER EDUCATIONAL SERIES PRESENTS

# Is your ERP working for you... or are you working for your ERP?

This seminar will help businesses assess the state of their Accounting, Manufacturing Resource Planning (MRP), and Enterprise Resource Planning (ERP) systems, as well as help determine whether they are ready to upgrade, migrate, or continue with their current setup.



Our speaker, Scott Holter, Director of Meaden & Moore Business Solutions has an extensive background in manufacturing and technology consulting. Join us to learn more about ensuring efficiency with your current business setup!

**When**  
Thursday, March 14th,  
8:00 – 9:30 AM

**Where**  
Wooster Chamber of Commerce  
377 W. Liberty Street, Wooster

Breakfast provided by: Spoon Market & Deli

Register today, space is limited: [goo.gl/yzEbgA](http://goo.gl/yzEbgA)

## Interested in presenting at an Educational Series?

Do you have an interesting topic to share with the Wooster Chamber membership? The Wooster Chamber hosts an Educational Series every other month in the Schaeffler Conference Room. These events aim to educate members on relevant topics to their business.

Inquire with the Wooster Chamber by contacting Katie Foster, Communications & Events Coordinator at [kfoster@woosterchamber.com](mailto:kfoster@woosterchamber.com).



Topics will be reviewed by a Chamber committee prior to approval.

## Vertical Runner celebrates Re-Opening in Faber Building

Vertical Runner celebrated their Grand Re-Opening with a Ribbon Cutting on Saturday, January 26th. Despite the frigid temperatures, loyal customers and community members gathered outside to witness the celebration. Vertical Runner, recently moved their operation into the Faber Building on West Liberty Street in downtown Wooster. Prior to it's restoration, the Faber Building sat vacant for ten years. "From a community perspective, having people like Brian and Tammy (Polen) continuing to reinvest in our downtown is great to see", said Chamber President Justin Starlin. Brian and Tammy Polen, owners of Vertical Runner in Wooster, made sure to thank contractor, Vince Mariola for agreeing to take on the difficult task of restoring one of downtown Wooster's hidden gems. "Vince was the only person who would agree to step foot in the building", stated Brian, "we wouldn't have been able to do this without his help." The Chamber would like to thank Vertical Runner for their investment in the downtown, as well as congratulate them on a job well done!



Owners and community leaders celebrate Vertical Runners' Grand Re-Opening.



Customers check out the interior of the recently renovated Faber building

## Advertise in MEMBERS FIRST – a new print edition coming spring 2019!

MEMBERS FIRST – SAVE. PROMOTE. EDUCATE.

### SAVE

Promote a special that your business is offering. These money saving offers will be promoted through social media, the Chamber newsletter, and Friday Letter.

### PROMOTE

Do you have something you would like to share with Chamber members (relocation of your business, new services, etc.) use a marketing block in the MEMBERS FIRST edition to get the word out.

### EDUCATE

Highlight the main services of your business or perhaps an event that you will be hosting as a business in the near future. Attract and inform new customers to your business.

These advertising blocks will be promoted to at least 30,000 individuals and will be placed on social media and Chamber productions (newsletter, Friday letter). Special pricing for all Chamber members!

To learn more contact the Wooster Chamber at (330) 262-5735.



YP's gathered at Wayne Lane's for the first Young Professionals event of 2019.

## Wooster YP's enjoy bowling & networking at Wayne Lanes

The Wooster Young Professionals met at Wayne Lanes on Wednesday, January 16th for a casual evening of bowling & networking. We saw many new faces and a great time was had by all! We would like to thank Wayne Lanes for hosting us!

## Join the Wooster Young Professionals!



Do you live or work in Wayne County? Are you between the ages 21-40?

If you answered YES to both of these questions we hope you will join us! Each month the Wooster Young Professionals gather at a local business to network and socialize, attend professional development seminars, and participate in community outreach/service projects.

This program is perfect for those who want to meet new people, progress in their careers and learn more about businesses in Wayne County. If you have any questions about joining the Wooster YP's, contact Katie Foster at [kfoster@woosterchamber.com](mailto:kfoster@woosterchamber.com).

## Upcoming YP events at Minglewood Distilling Co. & Muddy's

Join the Young Professionals at Minglewood Distilling Co. and Muddy's on



Tuesday, February 12th 5-7 PM! Learn about the story of the Minglewood Distilling Co; from the history of the Minglewood Coal & Ice Building to their current operation. A tasting of Minglewood's spirits is included for anyone over 21. We will begin with a tour at Minglewood and end our evening with appetizers and a cash bar at Muddy's. We hope all of our Young Professionals will join us!



Join us at Minglewood for a tour of the facility and end the evening at Muddy's with light refreshments!

Register for this event online at [goo.gl/4aSEnx](http://goo.gl/4aSEnx) or visit us this event on Facebook

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# Leadership Wooster

## Leadership class learns about local community service & volunteerism

The Leadership Wooster class met on Wednesday, January 9th to learn about Community Service & Volunteerism. The day began with speakers from the American Red Cross, Rotary, Lions Club, Kiwanis, and Quota Club. Leadership Wooster students traveled from the American Red Cross to the Nick Amster Workshop for an overview and tour of the facility. Next, the students traveled to Goodwill for an overview and industrial facilities tour where they were able to see the hands on work that occurs right here in Wooster. Next on the agenda was a tour and overview of services and facilities at The Village Network. The day concluded at the Salvation Army with a tour and explanation of all that the organization offers. The students also enjoyed two sessions of round table presentations with 10 different non-profits, learning about effective board membership, how to manage an organization of volunteers & getting connected in the community.



Rich Patterson gives an overview of the Nick Amster workshop to Leadership Wooster students.



Students enjoyed two sessions of round table presentations with 10 local non-profits.



**Jaclyn Petty**  
Accounting Manager,  
The College of Wooster



### Where's your favorite place to go in Wooster & why?

The downtown area has so much to offer, especially during special events. I always have a great experience, whether shopping, or dining, or just visiting with friends. Being fairly new to the area, it seems like I discover more treasures every time I am there.



**Victor Norwich** **SCHAEFFLER**  
Manager: Torque Converter  
Clutch and Damper Design,  
Schaeffler

### What do you hope to get out of the program?

I am hoping to build motivation to experiment with my leadership style, and a portfolio of ideas to build on as I continue to grow within my leadership role.



**Nicole Williams-Hackworth**  
Technical Account Manager,  
McClintock Electric

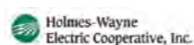


### Why did you decide to participate in Leadership Wooster?

I decided to participate in Leadership Wooster because I have seen several co-workers attend and graduate from this program, and I am impressed by the connections and networks they have built.



**Bowe Firebaugh**  
Class A Lineman,  
Holmes-Wayne Electric Cooperative



### What is your favorite thing about Wooster/Wayne County?

I like the diversity. Wayne County has many farms, and it's very rural. Wooster is a growing city with a lot of unique businesses.



# Annual Dinner



820 Chamber Members and Community Leaders gathered at the 119th Annual Wooster Chamber Annual Dinner on January 24th held at Greystone Event Center in Wooster.



## Event Sponsors

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Event Partners



Thank you to all area businesses and organizations for your sponsorship and partonage for the 119th Annual Wooster Chamber Dinner!

# 2019 ANNUAL DINNER

"Human beings have an innate inner drive to be autonomous, self-determined and connected to one another. And, when that drive is liberated, people achieve more and live richer lives." — Daniel Pink



**TED BOGNER**  
*Community Wall of Fame Award Recipient*



**BRET DEFIBAUGH**  
*Jack O'Donnell Award Recipient*



**FRED TROYER**  
*Mike Lezak Award Recipient*



**DR. SHARON MARCANTHONY**  
*Leadership Wooster Distinguished Alumni Award Recipient*



**WAYNE COUNTY PREGNANCY CARE CENTER**  
*WorthyWorks Award Recipient*  
*Accepted by: Karen Noe*



**WOOSTER GLASS COMPANY**  
*Board of Directors Award Recipient*  
*Accepted by: Pat Neyhart*



**RBB**  
*Business of the Year*  
*Accepted by: Jim Tennant & Bruce Hendrick*



**FRIENDLY WHOLESALE CO.**  
*Small Business of the Year – More than 15 Employees*  
*Accepted by: Joann Davidson*



**CANAAN MEATS**  
*Small Business of the Year – Fewer than 15 Employees*  
*Accepted by: Tim Morris & Ryan Lilly*

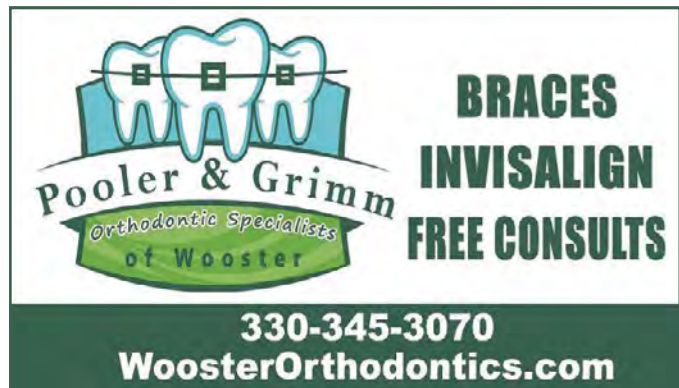


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## Thank you to our outgoing 2018 Chamber Board Members

The Wooster Area Chamber of Commerce is consistently blessed with dynamic and diverse board leadership throughout the organizations 110 year history. From the founding board Chair in Walter Foss (founder of The Wooster Brush Company) to current board Chair Bill Sheron, the Chamber has consistently been led by individuals who naturally have the best interest of the community, organization, and its' membership in mind when rendering a decision or charting the organizations direction. Our 2018 outgoing board members have brought great value to the Chamber and we are stronger for their input and participation.

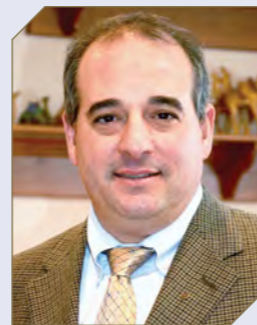
It is with great pleasure on behalf of Chamber Board, Staff and Membership that we thank our outgoing board members for their dedication and service to the Chamber throughout their perspective terms.



**Jackie Middleton**  
The College of Wooster



**Michael Carroll Schaeffler**



**Paul Williams**  
Wooster Motor Ways



## Share your story!

Share why your business is a member of the Wooster Chamber for the chance to be featured in future newsletters, Facebook posts, and on the Chamber website! We would like to highlight our diverse and dynamic membership and share the stories of why local companies support the Wooster Chamber. This provides a great opportunity to feature your business to the Wooster Community. Share your story with Katie Foster, Communications & Events Coordinator at [kfoster@woosterchamber.com](mailto:kfoster@woosterchamber.com).

## A message from Bill Sheron



**Bill Sheron**  
CEO and President,  
Wooster Community Hospital  
2019 Wooster Chamber Board Chair

Our areas of focus for the coming year include reviewing our mission and vision statements, examining our scope and capacity, and seeking ways to both engage our Board and solicit input from our broad base of membership. We plan to survey the expectations of our members, discuss potential avenues for collaboration within the community and, hopefully find paths to enhance communication.

We hope to continue to deliver the high quality of programming and sponsored events that people have come to expect from our organization. As always, we will work to attract new members to the Chamber by promoting our value add services and offerings.

I am honored to be the Chair of an organization with such a rich history of board leadership and am optimistic that through membership engagement, 2019 will be a strong year for the organization.

Sincerely,

*Bill Sheron*

### Past Wooster Chamber Chairs

Walter Foss..... 1900 – 1911	Frank Wells.....1944 – 1946	Gene Sklorman.....1971	Dick Crowell ..... 1996
John Schultz..... 1911 – 1915	Amos Buchman ..... 1946	Maurice Elder .....1972	Doug Staggs.....1997
Elmer Landes..... 1915	Hobart Henery..... 1947	Frank Varga .....1973	Scott Allen ..... 1998
Albert Dix..... 1916	Louie Carter ..... 1948	Clay Hange .....1974	Daryl Perrine ..... 1999
C. A. Weiser..... 1917 – 1919	Russell Snyder..... 1949	William Martin Jr.....1975	David Boyle.....2000
William Harris..... 1919	Harold Freedlander ...1950	William Blanchard.....1976	Deb Mosier.....2001
Herman Freedlander ..... 1920 – 1922	Louis Wissler..... 1951	Willis Miller .....1977	Doug Drushal .....2002
Guy Richard .....1922	John Johnston .....1952	Neil Maurer.....1978	Robert Mapes .....2003
Emmett Dix.....1923	Walter Springer ..... 1953	Richard Wepler.....1979	Mike Lezak.....2004
Wayne Hart .... 1924 – 1926	Ivan Steiner Jr..... 1954	William Francavilla.....1980	Bob Walton .....2005
Wesley Zaugg ..... 1926	E. L. Buehler.....1955	Richard Kauffman ..... 1981	Greg Long.....2006
Emmett Dix..... 1927 – 1929	Forrest Shaw..... 1956	Brian Lacey.....1982	Ted Bogner.....2007
Neal Bowman ..... 1929	Calvin Laird .....1957	Paul Van Auken.....1983	Peggy Schmitz.....2008
Fred Bates.....1930	Lee Hart..... 1958	William Cullen .....1984	Mike Pallotta .....2009
F. E. Schultz..... 1931	Ken Rhode ..... 1959	Darryl Mast..... 1985	Steve Matthew .....2010
Louis Snavley.....1932	A. L. Burger..... 1959	James Swinehart ..... 1986	Dan Plumly ..... 2011
George Quinby..... 1933	Jack Fisher..... 1960	Steve Webster ..... 1987	Pat Neyhart..... 2012
Roland Bethke..... 1934	Les Gigax ..... 1961 – 1963	Bryan Jordan..... 1988	Dee Vaidya.....2013
Fred Bates..... 1935	Harold Freedlander ...1963	Timothy Zuercher..... 1989	Stewart Fitz Gibbon ...2014
Julius Stark ..... 1936 – 1939	J. R. Raeder ..... 1964	Charles Daugherty..... 1990	Lesley Mast ..... 2015
Walter Locker ..... 1939	Ralph Jones ..... 1965	Dan Garrison..... 1991	Mark Morrison ..... 2016
Guy Richard .....1940	William ..... 1966 – 1968	Darcy Pajak..... 1992	Paul Williams .....2017
Scott Gisinger.....1940	Drumm..... 1966 – 1968	David Sherck.....1993	Louise Keating.....2018
Robert Nash..... 1941	James Kennedy..... 1968	Michael Filippi..... 1994	Bill Sheron..... 2019
Raymond Dix ... 1942 – 1944	William Yund ..... 1969	Perky Davis..... 1995	
	Edward Myers ..... 1970		



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# Safety Council

## January council recap: Sexual harassment in the workplace

The Wooster Area Safety Council gathered on Wednesday, January 23rd for their monthly safety luncheon. Kim Hall, Associate at Critchfield, Critchfield & Johnston, addressed the topic of sexual harassment in the workplace.



Kim Hall, Associate at CCJ, discusses sexual harassment in the workplace.

According to the Equal Employment Opportunity Commission, there was an increase in sexual harassment cases from 2017 to 2018. Kim began by explaining that sexual harassment can have adverse effects on your workplace including high turnover rates, bad reputation, and loss of productivity. A great way to combat sexual harassment in your workplace, is to have strategies in place such as having a sound discrimination/harassment policy, training employees, implementing clear procedures, and following those policies and procedures. Ms. Hall also stated that a detailed, unbiased investigation is paramount when trying to uncover the truth behind a sexual harassment complaint.

The Chamber would like to thank Kim for taking the time to speak to the safety council, as well as Spoon Market for catering lunch.



*Opening Doors & Minds on  
Wayne County Health Care*

# HEALTH CARE+ DAY

FRIDAY,  
MARCH 22ND - 2019

Participating Businesses

Event Partners

Panel participants include

An Employee Owned Company

## Upcoming meeting: Panel discussion on creating a safer workplace

The Wooster Area Safety Council will convene on Wednesday, February 27th at First Presbyterian Church in Wooster. We will be holding a panel discussion on the topic of creating a safer workplace.

In order to cover all of the topics that our safety council members find relevant, we ask that every attendee bring one question with them to the meeting. Pens and paper will be provided at each table.

The panel discussion will be moderated by Jim Pindell, Human Resources Director for Rayco Manufacturing. Participating on the panel will be Don Noble II, Chief Human Resources Officer at United Titanium and Bob Summers, Director of Loss Prevention & Compliance at Buehler's Fresh Foods. Together, the panel members bring years of experience in the safety and human resources field from a variety of industries.

Lunch will be served at 11:30 AM and will be catered by East of Chicago Pizza in Wooster, with the discussion beginning at noon. Please pre-register by visiting the online registration link below. If you have any questions, please contact Grant Delaney by either calling 330-262-5735 or by emailing [gdelaney@woosterchamber.com](mailto:gdelaney@woosterchamber.com).

Lunch Catered by

Register for the February safety council event online at [goo.gl/ybqvqD](http://goo.gl/ybqvqD)

Matt Peters  
Account Executive  
[matt@advantagemkt.com](mailto:matt@advantagemkt.com)

# Are you ready for the Wayne County Home & Garden Show?

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Main Street Wooster presents Restaurant & Retail Week 2019. This event will be showcasing the participating Downtown Wooster specialty businesses & delicious restaurants! Thank you to Westfield Bank & The Daily Record for sponsoring this event.

During the week of February 25th – March 2nd, the participating restaurants & boutiques will offer specials for the entire week. Also, on Thursday, February 28th, the stores will remain open until 8 PM.

Live music from the Sounds of Downtown musicians will be performing at various locations & retailers will welcome you with event specials. Most participating restaurants will feature a 3-course price-fix \$10 lunch and \$20 dinner menu during their normal hours of operation.



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The Daily Record

Follow Main Street Wooster on Facebook or check out our website  
www.mainstreetwooster.org for more information & menus!




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WOOSTER INC.



Text DOWNTOWN to 85100 to opt in for Main Street Wooster text notices!

#uniquelywooster

## What's happening February 2019

February 1 <b>Wooster Oilers Jr. Hockey Games</b> Alice Noble Ice Arena • 7:45 PM www.woosteroilers.com	February 15 – 16 <b>Wooster Oilers Jr. Hockey Games</b> Alice Noble Ice Arena • 7:45 PM www.woosteroilers.com
February 2 <b>Smithville FFA Alumni Farm Toy Show</b> Smithville High School • 9 AM – 3 PM 330-669-9455	February 16 <b>Wooster Bridal Show</b> Shisler Conference Center, OARDC 11 AM • 330-263-5509 www.shislercenter.com
February 2 <b>Legacy Five and Ernie Haase &amp; Signature Sound Concert</b> Fisher Auditorium, OARDC 7 PM • 330-893-2523	February 20 <b>Music on Market: "The Ball Brothers"</b> Wooster United Methodist Church 7 PM • 330-262-5641 www.fb.com/MusiconMarketWooster
February 2 <b>Wooster Chamber Music Series – Talich Quartet</b> Gault Recital Hall, College of Wooster 3 PM • 330-263-2115 www.woosterchambermusic.com	February 20 <b>Guided Winter Walk</b> Seaman Orientation Plaza – Secret Arboretum • 2 PM • secrest.osu.edu
February 7 <b>Business After Hours at People to People</b> 454 E. Bowman Street, Wooster, OH 44691 4:30 PM • 330-262-5735 www.woosterchamber.com	February 22 – 23 <b>Wooster Symphony Orchestra Concert</b> Gault Recital Hall, College of Wooster 7:30 PM, 330-263-2419 • www.wooster.edu
February 9 <b>College of Wooster Jazz Ensemble Concert</b> Gault Recital Hall, College of Wooster 7:30 PM • 330-263-2419 www.wooster.edu	February 22 – 23 <b>Arts &amp; Crafts Guild Spring Arts and Crafts Show</b> Shisler Conference Center, OARDC Fri 5 – 9 PM, Sat 9 AM – 4 PM • 330-345-5962
February 9 <b>Comedy Show</b> Fisher Auditorium, OARDC 7:30 PM • 330-263-5509 www.shislercenter.com	February 24 <b>Voices from the Past: "Ben Franklin"</b> Wayne County Historical Society • 2 PM 330-264-8856 • www.waynehistoricalohio.org
February 9 <b>Guided Bird Walk</b> Seaman Orientation Plaza - Secret Arboretum 9 AM • secrest.osu.edu	February 25 – March 2 <b>Main Street Wooster Restaurant &amp; Retail Week</b> Main Street Wooster • 330-262-6222 www.mainstreetwooster.org
February 9 <b>Wayne County Bark Ball</b> Dog shelter benefit. The Pines 5:30 – 9:30 PM 330-345-1018 • www.waynedogshelter.org	February 28 – March 14 <b>Wayne County Jr. High Art Show</b> Wayne Center for the Arts daily, 330-264-2787 www.wayneartscenter.org
February 10 <b>Scot Symphonic Band &amp; Tri-County Honors Band Concert</b> McGaw Chapel, College of Wooster • 2:30 PM 330-263-2419 • www.wooster.edu	 <b>MARK YOUR CALENDARS</b>



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